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ASCDI New Jersey Regional Meeting **Company Profiles**

Arthur P. Freierman, Esq. Association Counsel <http://www.southbridge.com>

In legal practice, I serve as Association Counsel to the ASCDI, a technology trade association and represent small and mid-sized companies in various corporate and finance matters. Specialties: Equipment Leasing; Mergers & Acquisitions; Asset based financing; corporate finance structures and negotiation; corporate and finance law.

Artisan Power <http://www.artisanpower.com>

Artisan Power offers replacement battery packs for a variety of wireless devices. Artisan Power was founded in the United States by established international battery manufacturers. Our replacement battery packs are widely used by hospital systems, retail chain stores, logistic service providers, airlines, and government agencies. Our products include brand new replacement battery packs for portable devices like two-way radios, barcode scanners & printers, and specialty wireless phones.

ASCDI www.ascdi.com

The only worldwide association of Resellers, Tech and ITAD service providers.

CircleIT <https://circleit.us/>

Circle IT is a Full Turn Key IT Asset Disposal company with a mission of Protecting brand and data, while doing good for the world , and specializing in a robust ESG report for all clients.

Data Storage Corporation <http://www.datastoragecorp.com>

Data Storage Corporation delivers and supports a broad range of premium technology solutions focusing on focusing on IaaS, data storage protection and IT management. Clients look to Data Storage to ensure disaster recovery, business continuity, enhance security, and to meet increasing industry, state, and federal regulations. For more information, please visit <http://www.DataStorageCorp.com>

Guardian Data Destruction <http://www.guardiandatadestruction.com>

Guardian Data Destruction is your nationwide, trusted supplier for secure, compliant and absolute Data Destruction, Data Center Services and IT Packing and Logistics. Everything you need to get that IT Asset or Data Destruction project done right. Onsite or offsite. Anywhere. Anytime. Any combination. Any configuration. Go to www.GuardianDataDestruction.com for more information and a tour of our new website.

Itancia <http://www.itancia-usa.com>

Itancia USA Inc. (www.itancia-usa.com) provides environmentally friendly IT asset lifecycle management solutions.

We support our clients with a full range of services, from on-site collection and logistics to certified and secure IT asset disposition, data destruction and green recycling solutions. We also help our clients adopt IT management solutions that reduce both their IT expenses and their impact on the environment, such as repair services and the supply of a full range of refurbished IT equipment.

At ITANCIA, we not only assist you through the whole lifecycle of your IT equipment, we also help you calculate your positive environmental impact and improve your ESG performance. ITANCIA USA Inc. is a subsidiary of the ITANCIA Group (www.itancia.com).

JBR Telecom, LLC <http://www.jbrtelecom.com>

JBR Telecom, LLC is a fully service communications company specializing in voice, data and fiber cabling, as well as, Avaya Business telephone systems, Ring Central, Nextiva, Zoom, Vonage and many others. Telecom service and maintenance contracts.

Konica Minolta Business Solutions <https://kmb.konicaminolta.us/>

Konica Minolta is a Technology Company providing IT services, projects and procurement

Macondo Networks www.macondonetworks.com

Macondo Networks provides comprehensive telecom solutions for your organization. We pride ourselves on working very closely with our clients to ensure complete and utter satisfaction every step of the way. We have over 20 years of experience in the industry and would love the chance to speak with you and have you sample some of the merchandise we offer.

Some of our key services include, sell headsets, conferencing and video solutions, phones, system components (sell state-of-the-art products and refurbished products), buy-back used equipment, repair and refurbish telephone system components (*e.g.*, phones, headsets), Poly Partner – Headset Experts; End-Point and Video/Audio Conferencing Experts. Special pricing and promotions available.

Marion Meetings www.marionmeetings.com

Marion Meetings offers customers unique ways to engage, live or virtual in a fun and productive way. We are dedicated to enhancing the attendee experience and helping our customers form mutually beneficial business relationships.

Net2Phone <https://net2phone.com/>

Net2Phone is a Hosted PBX / UCaaS & SIP Trunk Provider. We are a wholly owned subsidiary of IDT Corp which is a global Tier 1 Carrier, providing international calling to more than 40 countries at no cost.

NEXXIS <https://mynexxis.com/>

Nexxis, a unit of Data Storage Corporation (DTST), is a business Voice and Data Provider that offers next-generation solutions designed to meet the demands of traditional Offices and their Remote Workforce. We offer highly reliable fully managed Unified Communications, Hosted VoIP, Internet Access, and specialized Cloud Access solutions nationwide that dramatically increase reliability, provide business continuity, and simplify process. Nexxis services can include offerings from multiple underlying major carriers covered in One Agreement, resulting in a One Invoice, One Service Call, approach, that includes premium support and, in many cases, reduces costs up to 40%.

OWC www.macsales.com

OWC is an Apple storage/dock/memory/SSD/accessory company, I also head up a Broker Exchange division of OWC buying and selling Enterprise Memory Solutions, Buying and Selling HDDs, Buying and selling SSDs

Precisely <https://www.precisely.com/>

Precisely are architects behind the accuracy and consistency of your data. Our approach gives you the confidence and context to reach beyond today's performance. We move and help process data with integrity, giving tomorrow's market leaders the ability to make better decisions and, ultimately, build new possibilities. With unmatched expertise across data domains, disciplines, and platforms, we equip you with high quality, enriched insights that fuel innovation and power decision-making.

Snap Computer www.snapcomputing.net

SNAP Computer is a leader in Business Continuity, Disaster Recovery plans and strategies. While every company needs are unique, there is one common goal – to ensure your organization prevails over whatever may come your way.

Tectra <http://www.tectratech.com>

Established in 2019 by a team of industry veterans, Tectra Technologies has over 70 years of combined hardware sales experience. We are a UK-based independent reseller specializing in the buying, selling, and renting used and excess enterprise level server, storage and networking hardware to the channel. We also offer all of the peripheral services to help our partners manage the lifecycle of their enterprise hardware infrastructure. Servicing channel partners, wholesalers, and maintenance providers, the key to our value-add lies in our in-depth product

knowledge, our stock holding and our ability to source hard-to-find legacy product from our global supplier network. Focusing on brands such as IBM, HPE, Dell, NetApp and EMC, Tectra is your one-stop for servicing all of your datacenter related hardware needs.

Trident Computer Resources <http://www.tridentusa.com>

Trident Computer Resources is an independent enterprise hardware maintainer. Working across OEMs such as HP, IBM, Dell, and NetApp; Trident draws upon 30 years of experience in business to delivery first class customer support. A US based 24x7 dispatch team and a predominantly full time/W2 technical staff take great pride in servicing customers in the gaming, financial and manufacturing sectors. Significant savings, increased product life span and high uptime are just some of the benefits of working with Trident.

XSi <https://xsnet.com/>

Founded in 1990 and recognized by Gartner, XSi helps companies with their IT Asset Lifecycle Management and Support to maximize hardware value and reduce costs. IT Lifecycle Management Services begin with the installation of new technology as well as de-installation, moving, consolidating, onsite disk wiping & destruction, IT Asset Disposition (ITAD) of legacy equipment, including resale or recycling. In addition, XSi provides lower-cost, Third Party Hardware Maintenance for installed models and extends the life of legacy, enterprise-brand servers, storage, network hardware and other devices, including UPS systems and supercomputers.

ZONES <https://www.zones.com/site/home/index.html>

Reflecting on how our clients think about solutions and how their IT and Procurement teams are organized, we have aligned our offerings to a more uniformed platform that addresses the immediate business challenges of today – flexibility, productivity, scalability, compatibility, and security.